



McKesson Patient Care Solutions

**More Products, More Tools
and More Support
for Home Health Agencies**

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At McKesson Patient Care Solutions (MPCS), we understand your top priorities are better patient health and positive health outcomes.

We offer home health agencies the ability to offload the cost of reimbursable supplies by accepting more insurance plans.

MPCS also offers more quality products, more business management tools, more cost savings and more clinical support. We give you more so you can do more for your patients.

Our exceptional service and solutions help you focus on providing more effective patient care. McKesson Medical-Surgical's integrated solutions and strategic network of distribution centers nationwide support our goal to deliver more quality products more efficiently to you and your patients.

More Products to Meet More Supply Needs

We understand the products we supply are important to your patient's quality of life. That's why we offer products from a wide range of manufacturers in these categories:

- Wound Care
- Urological
- Ostomy
- Tracheostomy
- Diabetic Care¹
- Incontinence

Here's More You Can Count On:

- Brand requests are typically honored.
- Private label branded options are available to support formulary compliance.



¹ As a result of regulatory changes effective July 1, 2013, National Rehab and Sterling Medical are not able to provide diabetic care supplies to patients using Medicare Part B benefits.

More Solutions to Place More Orders More Efficiently



We make ordering easy. That means you gain more time for patient care.

We offer more ordering options to help you place more insurance orders for individual patients in less time. You select the best options for your staff and your patients.

- Phone 855.567.8674
- Fax 855.253.0531
- www.nationalrehab.com
- www.sterlingmedical.com

Orders are shipped within 1-2 day business days.² Shipping for insurance orders is free of charge.

One-Stop Shop for Online Ordering

Count on McKesson Medical-Surgical to be your one-stop shop for online ordering regardless of payer. Whether your patients utilize managed care, Medicaid or Medicare, you can place all supply orders directly through one online process.

- Patient data populates from your existing EMR software.
- Orders are automatically routed and fulfilled based on payer.
- MPCS fulfills supply orders for managed care and Medicaid patients. Supplies are shipped directly to patients' homes.
- McKesson Medical-Surgical fulfills bulk orders for traditional or episodic Medicare patients. Supplies are shipped directly to the home health agency. With McKesson Medical-Surgical's Patient Home Delivery service, supplies may be shipped to patient's homes.

² Shipping is contingent upon receiving product authorization from the insurance payer and does not apply to incontinence products.

More Savings by Accepting More Insurance Plans

With changing healthcare policies, processing insurance orders can be challenging. Our experience gives us the ability to navigate a complex healthcare system so you have more time for your patients.

MPCS is contracted with hundreds of managed care payers and is a participating provider with Medicare and most Medicaids. Because we are able to provide reimbursable supplies to your patients per their insurance benefits, the agency may experience a reduction in supply costs.

Here's How Our Experience Helps Save Time And Money:

- We offload reimbursable supply costs by billing insurance payers on behalf of managed care and Medicaid patients.
- We are a post-discharge solution for your patients.
- We obtain the prescription and documentation to bill payers.
- Pricing is available to patients for non-covered items.
- Car stock is available to agencies to help them provide supplies to patients after business hours and for weekend admissions. Car stock may be replenished if permitted by the patient's insurance payer guidelines.²
- Oversight capabilities such as order tracking and reporting are available to agencies.

Continuity of Care for Discharged Patients

When your patient is discharged from your care, they still may need medical supplies.

MPCS is able to provide those supplies and help support continuity of care.



² Products will be provided based on patient's insurance payer guidelines.

More Clinical Support Helps You Deliver More Effective Care

In keeping with a commitment to patient care, healthcare providers have access to our wound, ostomy and continence (WOC) nurses. These knowledgeable clinicians are able to:

- Provide specialized support regarding product choices and insurance coverage guidelines.
- Assist healthcare professionals with their patients' resupply plans.
- With healthcare provider's consent, answer patients' questions regarding product use.

WOC Nurse Connect

WOC Nurse Connect provides support and education to clinicians regarding product choices and post-discharge patient support.

Contact WOC Nurse Connect and receive a returned call or email from one of our WOC nurses.

855.348.2722

wocnurse@mckesson.com



McKesson Clinical ConnectionSM

McKesson Medical-Surgical supplements our commitment to patient care by offering McKesson Clinical Connection, your source for education, clinical condition and regulatory needs. The McKesson Clinical Connection portal offers complimentary access to courses for CNAs and licensed professionals. The portal provides:

- Certificates to verify course completion.
- Variety of course options to fit your needs.

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National Rehab Equipment, Inc. and Sterling Medical Services, LLC have come together as McKesson Patient Care Solutions (MPCS), headquartered near Pittsburgh, Pa.

MPCS provides access to more insurance payers, more products, more distribution services and more technology than ever before. This allows MPCS to better serve its customers. With fast, efficient and exceptional service from MPCS, patients and healthcare providers know that they truly have a supplier that focuses on their needs.

Now that MPCS is part of McKesson Medical-Surgical Inc., MPCS customers can expect to receive even more support and choices — so they can achieve even more with their business. McKesson Medical-Surgical helps healthcare providers improve business health and deliver better care to patients. As a pharmaceutical distributor and healthcare information technology company, McKesson Medical-Surgical provides systems for medical supply management, clinical workflow, practice management, pharmacy automation and care management to meet your supply needs.

**For more information or to place an order,
call 855.567.8674 or fax 855.253.0531.**